

Peter CHATTERIS

Transforming Performance Through Belief



KEYNOTE SPEECH

THE BELIEF ADVANTAGE

A powerful keynote on how belief shapes performance
in people, teams and organisations.

Proud member of



Founder of The International Speech Academy



Introducing Peter **CHATTERIS**



Peter Chatteris is an accomplished keynote speaker and author. He helps leaders and teams harness the power of belief to drive performance, creativity, and resilience. This enables organisations to strengthen leadership, inspire innovation, and build cultures where people truly thrive.

In 2023, after a serious personal crisis, Peter lost everything and found himself living in a leaking, rat infested caravan. Refusing to give up, he rebuilt his life through courage, discipline, and belief in what was possible. His transformation is now the foundation of his message and a powerful testament to mindset and human potential.

Known for his authenticity, clarity, and ability to connect deeply with audiences, Peter blends storytelling with practical strategy. His presentations challenge assumptions, ignite self-belief, and inspire meaningful, lasting change in both individuals and organisations.

Peter inspires audiences to turn adversity into opportunity, unlock belief as a strategic advantage and create lasting transformation.

A multi award winning public speaker, Peter serves as a board member of the Professional Speakers Association of New Zealand (PSANZ). In 2025, he was honoured with the David Nottage Legacy Scholarship in recognition of his excellence and continued growth as a professional speaker.

AWARDS



2026 Next Top Speaker International Finalist

2025 PSANZ David Nottage Award for Emerging Global Speakers

2025 Toastmasters District Evaluation Runner Up

2025 International Table Topics Challenge Runner Up

2024 Toastmasters District Table Topics (Impromptu) Champion

The WHY

How Belief Shapes Performance, Leadership and Results

Every organisation talks about strategy and how it drives performance. However, the real driver behind both is rarely discussed.

The fundamental driver of strategic performance comes down to one word.

Belief.

Belief determines how people approach challenges and how teams respond under pressure. It is the catalyst that allows organisations to move forward with confidence. Without belief, there is hesitation, doubt and a lack of direction. Strategy, systems and talent are crucial to any enterprise. However, behind all of these lies a fundamental reality.

People perform according to what they believe is possible.

The Belief Advantage is a powerful keynote that explores how belief influences behaviour, leadership and organisational performance. Through real stories, practical insights and decades of experience across business, education and performance environments, Peter Chatteris shows how belief becomes the driver of innovation, resilience and results.

This keynote helps organisations understand a simple but powerful truth. When belief changes, performance changes.

“ Belief is the catalyst that creates high performing, empowered stable business. Belief amplifies leadership capability, sparks innovation, and invites bold thinking. People act with individual purpose that benefits the collective vision. Teams are strengthened, and personal wellbeing improved. This ensures business stability with a unified workforce resulting in a decrease in leadership stress.”



The QUESTIONS

How does belief spread through organisations?

Belief rarely stays personal. It moves through organisations through conversations, expectations and everyday leadership behaviour.

People watch what leaders do and listen to what they say. They take note of what leaders prioritise and the standards they reinforce. Over time, these signals shape what teams believe about success, risk and possibility.

This keynote shows how belief becomes embedded in culture and how leaders influence it every day. Small shifts in leadership behaviour can create a powerful change in the confidence and mindset of an entire organisation.

Why do some teams thrive under pressure and others stall?

Every organisation faces pressure. Markets shift, targets tighten, and uncertainty becomes part of the environment. Yet some teams adapt and move forward while others struggle. The difference is rarely technical skill. It is a belief in what can be achieved.

Teams that believe in their ability to succeed approach challenges differently. They remain focused on solutions, collaborate more effectively and maintain momentum when the pressure rises. This keynote explores how belief strengthens resilience and why it becomes a critical driver of performance when conditions are at their most demanding.

How do leaders create belief-driven performance?

When leaders understand how belief works, they gain a powerful way to strengthen engagement, confidence and initiative. Through clear expectations, consistent messaging and visible confidence, leaders create environments where people see opportunity rather than limitation.

When belief shifts, behaviour follows. When behaviour changes, performance rises. Leaders who develop an environment of belief create high performing teams.

The **KEY TAKEAWAYS**

“Through powerful storytelling, audience interaction and practical insight, this keynote challenges assumptions and unlocks new thinking about performance.”

Audience members leave with

- A deeper understanding of how belief shapes behaviour and performance.
- Practical insights into how leaders influence belief.
- Practical insights on how teams build stronger confidence in their capabilities.
- A clearer understanding of the hidden role belief plays in performance
- Insight into how belief influences leadership and decision making.
- A new perspective on resilience, creativity and individuality.
- The hidden power of dreams and how they influence performance.
- Practical ways to strengthen belief within teams and organisations.
- Most importantly, audiences leave with renewed confidence in what is possible.

The organisation benefits from

- People approach challenges with greater confidence and determination.
- Teams become more engaged and committed to their work.
- Greater resilience to setbacks and momentum maintained under pressure.
- Increased problem solving as people expand what they believe as possible.
- Collaboration improves as a culture of possibility replaces hesitation.
- Teams align more clearly around shared goals and organisational direction.
- Organisations respond to change with greater adaptability and confidence.
- Staff turnover is decreased through understanding of individual worth.
- Leaders develop a clearer understanding of collective aspirations.
- Improved wellbeing for both staff and leadership.

The **SPEECH**

A Story About Belief

- The speech begins with a personal story about rebuilding life after losing everything and living in a rat infested, leaking caravan in 2023. It raises a simple question. When circumstances change dramatically, what determines whether people move forward or give up?

The Hidden Driver of Performance

- Organisations focus heavily on strategy, systems and capability. These are essential, yet they do not fully explain why some individuals and teams consistently outperform others. This section explores how belief influences behaviour, decision making, creativity and resilience, often long before strategy or skill has a chance to take effect.

Breaking the Limits We Place on Ourselves and Finding New Solutions

- Many of the barriers people face are not technical. They are limits formed through experience, expectation and habit. When people begin to question those limits, new possibilities appear. This section explores how belief expands thinking and opens the door to lateral problem solving, allowing individuals and teams to discover solutions that may not have seemed possible at first.

Belief Under Pressure

- Every organisation faces uncertainty and pressure. Some teams stall while others adapt and move forward. This section explores how belief influences resilience and why teams that believe in their ability to succeed respond to challenges with greater focus and determination.

Creating the Belief Advantage

- The keynote concludes with practical insights into how individuals and leaders can strengthen belief and unlock higher levels of performance. When belief grows, behaviour changes. When behaviour changes, performance follows.

The **THREE** Tiered Approach

SPEECH

40 to 60 minute keynote presentation on the power of belief and how it influences performance

Attendees receive an electronic copy of "Unleash the Power"

Post speech question time. Mix and mingle as appropriate

CONSULT

Practical aspects, industry specifics, desired outcome and relevant points

Post speech consultation meeting gathering feedback

Presentation of a customised video

Discussion of optional support and mentoring programme

SUPPORT

Optional support programmes ensure the message is reinforced and sustained

Professional development available from fully facilitated through to documented programme only

Small group and individual coaching available

RESULT

HIGH PERFORMANCE

THE BELIEF ADVANTAGE

creates the **PERFORMANCE ADVANTAGE**

Peter CHATTERIS

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Pricing

- Keynote speeches are quoted on an individual basis
- Individual mentoring and coaching: Starting at \$170/hour
- Ongoing support programme designed: Starting at \$2497
- Implementation and facilitation of support programme: Individual quotes

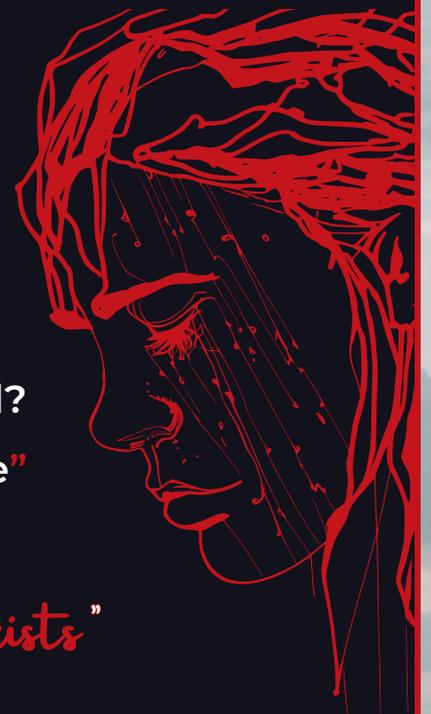
Bookings

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"He aha te mea nui o te ao
He tangata, he tangata, he tangata"

"What is the most important thing in the world?
It is the people, it is the people, it is the people"

"For it is in the people, that life exists"



All prices are in NZD and exclude GST. Booking is confirmed on a non-refundable 25% deposit. Relevant travel costs and accommodation are discussed and agreed to at the time of booking. All technical equipment, including sound equipment, cameras, recording apparatus and lighting are the responsibility of the client, unless otherwise agreed. One recording made by the client is permitted; however, no audience member may record, copy or duplicate any materials used before, during or after the event. All materials, logos, artwork, IP and recordings remain the sole property of their respective owners. The venue is provided by the client unless otherwise agreed.

THE BELIEF ADVANTAGE